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Managing By Harold

Managing is Harold Geneen's story, of how he rose through executive positions until he became CEO of ITT, making ITT the greatest conglomerate in the world and almost defining the term 'multi-national'. ITT had over 250 profit centres and employed half a million people in 4 continents.

Managing by Harold Geneen - Goodreads

Harold Geneen, a world-renowned business manager in his day who turned a faltering ITT into a giant conglomerate dealing with everything from 'Wonder Bread' to Avis cars-while sales skyrocketed from \$766 million to \$22 billion. His management techniques were so successful that ITT was dubbed "Geneen University".

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Essentials of Management: by Harold Koontz and Heinz Weihrich.

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10th ed. Chennai: Tata McGraw Hill Education, 2015, 540 pp., Rs. 647, ISBN: 978-9-3392-2286-4

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Leadership@LeadershipNow.com. HAROLD GENEEN
1910-1997. Harold Geneen inherited a stodgy telecommunications
company when he was recruited for ITT's presidency in 1959—he
then transformed it into a multinational conglomerate power-house,
pumping up annual sales from \$766 million to \$22 billion over
time.

The Essential Elements for Managers by Harold Geneen ...

While some have identified Harold Geneen as a tyrant with an
egotistical bent for power, his book, *Managing*, written with Alvin
Moscow, is full of valuable insight. To be fair, it's important to
understand the events that shaped Geneen's personality. He was a
product of the depression and it's well documented that people of
the depression era were, by necessity, innovative and possessed an
insatiable hunger for success.

Managing by Harold Geneen (1984-10-03): Harold Geneen ...

While some have identified Harold Geneen as a tyrant with an
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This edition reveals just how much the management thinkers of our day, including Peter Drucker, W. Edwards Deming, and Peter Senge, owe to Maslow, and how much, at the dawn of the twenty-first century, management can still learn from his insights." -Andrea Gabor, author, *The Man Who Discovered Quality*.

Maslow on Management: Amazon.co.uk: Maslow, Abraham Harold

...

I've read maybe 100 business books, many on the subject of management, starting with Peter Drucker. This is the best of the lot. An easy read, with many principles that have a lifetime of shelf life. I've read the book numerous times over twenty years, and now, as a consultant, give it out on a continuous basis. I'm currently order another thirty.

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